

MOHD SAFWAN BIN GHAZALI

No. 1262 Jalan Seri Manggis 1,
Permatang Manggis
13200 Kepala Batas,
PULAU PINANG

Mobile : 013-4903920
Tel (Home) : 04-5742404
Email : safwanzali@gmail.com



Resume Summary

Current Position : Lecturer DS45, Universiti Malaysia Kelantan
Highest Education : Master's Degree in Business Economics/Administration/Management
Years of Experiences : 3

PERSONAL PARTICULAR

IC No.	: 880926-35-5197	Nationality	: Malaysian
Date of birth	: 26 September 1988	Race	: Malay
Age	: 25	Religion	: Islam
Gender	: Male	Marital Status	: Single

CAREER OBJECTIVES

To practice an academic position where my knowledge (Economics, Business and Management), position requiring have a dynamic, challenging and creative working environment that will utilize my education, experiences and research skills in the field of academician.

STRENGTHS

- Hardworking, eager to learn and able to absorb fast
- Good Interpersonal and excellent communication/writing skills in English
- Independent, highly responsible and punctual
- Born to be a leader, energetic, active and cheerful personality

EDUCATIONAL BACKGROUND

YEAR

2012-2013 : **Master in Business Economics**
Universiti Teknologi MARA (UiTM); CGPA: 3.58 Grade A/1st Class

2008-2011 : **Bachelor in Business Administration (Hons) Business Economics**
Universiti Teknologi MARA (UiTM); Final CGPA: 3.54 Grade A/1st Class

EMPLOYMENT HISTORY

1. July 2013- April 2014

Employer Name : **SME Corp.Malaysia**
Position : Assistant Manager
Specialization : Business Development

2. March 2012-June 2013

Employer Name : **UiTM Shah Alam**
Position : Research Assistant (Fresh / Entry Level)
Specialization : Research
Work Description
- Read and understand selected articles to use a literature review
- Searching for relevance data and statistics to complement the literature review
- Data analysis and interpretation

3. March 2012 – June 2013

Employer Name : **MESTAC Home Tuition**
Position : Teaching (Fresh / Entry Level)
Specialization : Education
Work Description
- I have been trained to teach student the corresponding subject of economic and business. My student mostly consists of SPM and diploma student.

4. November 2011 – February 2012

Employer Name : **AMBANK (M) BERHAD**
Position : Personal Banker
Specialization : Banking/Financial Services
Work Description
- Listening to customer requirement and presenting appropriately to make sales.
- Maintaining and developing relationships with existing customer in person, via telephone calls and e-mails.
- Create awareness on the products present.
- Specialist in the branch

5. June – October 2011

Employer Name : **EASY RHB BERHAD**
Position : Sales Executive
Specialization : Banking/Financial Services
Work Description
- Acting as a contact between a company and its existing and potential customers
- Arranging meeting with potential customers to prospect for new business
- Gathering market and customer information.
- Reviewing our own sales performance, aiming to meet or exceed targets.
- Attending team meeting and sharing best practice with colleagues.

CERTIFICATE

- 1) LIFE Insurance certificate (LIAM) from The Malaysian Insurance Institute
- 2) General Insurance certificate (PIAM) from The Malaysian Insurance Institute
- 3) Investment Linked Insurance from The Malaysian Insurance Institute

SKILL AND ABILITIES

Communication & Writing : Fluent in Malay Language and intermediate in English, basic in Mandarin Language. Good in public relation and can persuade people.

Management : Able to be a good leader who can influence and get trust from the group members. Good in decision making and easy to get along with any kind of people especially in managing organization and collaborating with all level of management.

Learning Attitude : Love to learn new things and can absorb fast. Easy to respond and adapt to a new environment.

(Proficiency: **Advanced** - Highly experienced; **Intermediate** - Familiar with all the basic functionalities; **Beginner** - Just started using or learning the skill)

Skills	Years	Proficiency
Computer Savvy	>5	Advanced
Microsoft Office 2007	>5	Advanced
Computer Literate	>5	Advanced
Economics	>5	Advanced
SPSS Software	>5	Advanced
Research Skill	>5	Advanced
Leadership And Interpersonal Skills	>5	Advanced
Business Management	4	Intermediate
Basic Accounting	4	Intermediate
E-Views	3	Intermediate

Languages (Proficiency: 0=Poor - 10=Excellent)

Language	Spoken	Written
Bahasa Malaysia	10	10
English	9	9
Mandarin	1	1

JobStreet.com English Language Assessment [www.jobstreet.com]

Last Date Taken	Score
24 July 13	37/40

COURSES

- Financial Accounting
- Principle of Economic
- Business Law
- Information Technology in Business
- Financial Management
- Introduction to Human Resource Management
- Principles and Practice of Management
- Principles and Practice of Marketing
- Quantitative Business Analysis
- Microeconomic
- Macroeconomic
- Statistical Method
- Econometrics
- Advanced Econometrics
- Business Economics Research
- Economics of Strategy
- Applied Business Economics
- Corporate Integrity
- Monetary Economics
- Managerial Economic
- Introduction to International Business
- Research Methodology
- Labour Economics
- Economic Issues and Policies
- Environmental Economics
- Business Forecasting
- Strategic Management
- Islamic Business and Transaction
- E-Business
- Investment Analysis
- International Economics
- Human Resource Management
- Corporate Finance
- Multinational Finance
- Advanced Microeconomic
- Advanced Macroeconomic
- Managerial Accounting
- Economic Development

LEADERSHIP

- 1) Programme Advisor for clubs in UiTM Perak (2010-2011)
- 2) President of Entrepreneurship Club (MEDEC) UiTM Perak (2010)
- 3) President of Students Representative Council UiTM Perak-Students Leader (2009-2010)
- 4) President of Prefect in SMK Datuk Haji Abd Kadir (2006-2007)

AWARDS RECEIVED

- 1) **Anugerah Khas Pengarah Kampus UiTM Perak 2010 (Student Category)**
- 2) **Anugerah Kepimpinan Cemerlang UiTM Perak 2009**
- 3) **Anugerah Siswa Harapan UiTM Perak 2009**
- 4) **Anugerah Dekan UiTM Perak (3 times)**
- 5) **Anugerah Cemerlang Persatuan Bekas Pelajar SMK Datuk Haji Abd Kadir (2007)**
- 6) **Anugerah Pengetua SMK Datuk Haji Abd Kadir (2007)**
- 7) **Anugerah Khidmat Cemerlang SMK Datuk Haji Abd Kadir (2007)**
- 8) **Anugerah Pelajar Terbaik STPM 2007 SMK Datuk Haji Abd Kadir (2007)**

CO-CURICULAR

- 1) Participant at the 8th World Islamic Economic Forum 2012
- 2) Project Manager for Forum on Economics Issues and Policies 2011
- 3) Presenter of Economic Issues Colloquium UiTM Perak 2011
- 4) Panel Forum Belia UiTM Perak 2011
- 5) Participant in Real Undergraduates Conference in Putrajaya International Convention Centre (PICC) 2010
- 6) Project Manager for Professional Talk with Dr. Fazley Yaacob 2010
- 7) Participant in Seminar on Current Economics Issues 2010
- 8) Orientation Committees UiTM Perak 2009-2010
- 9) Project Manager for Orientation Committees UiTM Perak 2009
- 10) Project Manager for „RM1 For Palestine“ programme
- 11) Chairman for Hari Bertemu Pelanggan UiTM Perak 2009
- 12) Project Manager for Tayangan Wayang Perdana 2009
- 13) Project Manager for Malam Mesra MPP bersama Jawatan Perwakilan Kolej dan Persatuan Dalaman UiTM Perak 2009
- 14) Project Manager for Majlis Solat Hajat Perdana dan Pecutan Akhir Peperiksaan 2009-2010
- 15) Chairman for Majlis Tadarus al-Quran FESKEM UiTM Perak 2009
- 16) Chairman for Ekspedisi Berbasikal FESKEM UiTM Perak 2009
- 17) Participant in LHDN Debate Penang State 2007
- 18) Facilitator for Form 6 Orientation SMK Haji Abd Kadir 2008
- 19) Participant for National Service (PLKN) 2006
- 20) Runner-up for Sketsa Kerjaya Peringkat Negeri Perak 2005
- 21) Captain for Sultan Yussof School Rugby Team 2001-2005
- 22) Football player for Sultan Yussof School 2001-2005

RESEARCH PAPER/PAPER PRESENTED/PUBLISHED

1. Postgraduate Thesis

In order to fulfill my final semester requirement I have conducted a research paper entitled "Exploring Factors Affecting Brain Drain of Future Malaysian Professionals". This study was conducted using a questionnaire approach on 316 respondents which consist of Malaysian who are currently pursuing Overseas University Preparatory Program (Study Abroad) in International Education College (INTEC) Shah Alam and Malaysian who are currently studying abroad.

2. Presented in the 1st Global Business Discourse (IIBSC 2013)

Title : BRAIN DRAIN OF FUTURE MALAYSIAN PROFESSIONALS
Author : Mohd Safwan Ghazali^a, Dr. Peck-Leong Tan^b, Dr. Geetha Subramaniam^c
Date : 3 April 2013
Publisher : IBE, WIFE & EMERALD

3. Presented in the 1st International Conference on Behavioral and Social Science Research (ICBSSR 2012)

Title : PERCEPTION AMONG PROFESSIONAL EMPLOYEES IN UiTM SERI ISKANDAR ON MALAYSIA'S BRAIN DRAIN
Author : Mohd Safwan Ghazali^a, Aw Yang Huey^b, Ainun Mardiah Mohd Hanifah^c
Date : 2 November 2012
Publisher : UNITAR

4. Presented in the Asia Pacific Network For Housing Research (APNHR) Conference 2013

Title : PERCEPTION ON THE DEMAND FOR HOUSING AMONG RESIDENTS IN BUKIT GEDUNG, PULAU PINANG.
Author : Nur Qistina^a, Aw Yang Huey^b, Ainun Mardiah Mohd Hanifah^c, Maimon hussein^d Mohd Safwan Ghazali^c
Date : 20 August 2013
Publisher : University of Malaya

5. Presenting in the 3rd National Invention, Innovation and Design UiTM Perak 2013 (NIID Perak 2013)

Title : BRAIN DRAIN OF FUTURE MALAYSIAN PROFESSIONALS
Author : Mohd Safwan Ghazali^a, Dr. Peck-Leong Tan^b, Dr. Geetha Subramaniam^c
Date : 11-12 December 2013
Organizer : Pejabat penyelidikan, jaringan industri, masyarakat & alumni uitm (perak)

6. Presenting in the 1st AAGBS International Conference on Business Management 2014 (AiCoBM 2014)

Title : MALAYSIA BRAIN DRAIN
Author : Mohd Safwan Ghazali^a, Dr. Peck-Leong Tan^b, Dr. Geetha Subramaniam^c
Date : 6-8 April 2014
Organizer : Arshad Ayub Graduate Business School and Research Management Institute (RMI) of UiTM

7. Presenting in the AFAP International Conference on Entrepreneurship and Business Management 2014 (AICEBM 2014)

Title : CONSUMPTION PATTERNS OF WOMEN GRADUATES IN PERAK TENGAH
Author : Norazah Mustafa; Azizah Mat Isa; Aw Yang Huey; Mohd. Safwan Ghazali
Date : 23 June 2014
Organizer : AFAP

REFERENCES

1. MISS JAMILAH BINTI LAIDIN

Lecturer

Faculty of Business Management,
Universiti Teknologi MARA Perak
32610 Bandar Baru Seri Iskandar,
Perak

Contact Number : **013-598 9055**

2. DR. TAN PECK LEONG

Senior Lecturer

Faculty of Business Management,
Universiti Teknologi MARA
40450 Shah Alam,
Selangor

Contact Number : **016-203 7373**